



**COMESA/ACTESA/MINAGRI
TRAINING AGENDA**

Successful Smallholder Commercialization: How do you do it?

18TH -19TH April, 2011

LEMIGO HOTEL, KIGALI, RWANDA

Time	Topics	Person(s) responsible
DAY -1		
18th April, 2011		
8:30-9:00	Participants' arrival and registration	ACTESA/MINAGRI
Session I: Welcome Remarks		
09:00 – 9:10	ACTESA	Jones Govereh
09:10 - 09:20	Director General, Policy & Planning, MINAGRI	Rafael, Rurangwa
09:20 - 09:30	Group Photo	Media
Session 1: Agricultural Commercialization within a Structural Transformation Framework and Smallholder Market Behavior		
09:30 – 09:35	Overview of objectives, topics and organization of training workshop	Thom Jayne
09:35 –10:30	Commercialization: Meaning, Indicators and Drivers	Thom Jayne
10:30 -11:00	HEALTH BREAK	LEMIGO HOTEL
11:00-13:00	Factors influencing Smallholder Farmers' Behavior in Agricultural Markets <ul style="list-style-type: none"> a. Evolution, strengths and weaknesses of market participation models b. Accounting for transaction costs in market behavior models c. Exercise on estimation of market behavior 	Bill Burke
12:30 – 14:00	LUNCH	LEMIGO HOTEL
Session 2 Farm Household Modeling		
14:00-15:30	Farm Household Modeling <ul style="list-style-type: none"> a. Analyzing Effects of Market Access on Technology Uptake. Labor use and Commercialization b. Exercise to Model Effects of Market Access 	Nick Minot

15:30 – 16:00

HEALTH BREAK

LEMIGO HOTEL

Session 3: Options of raising farm productivity for resource poor farmers

16:00 – 17:30

Prospects for raising productivity of smallholder farmers with varying levels of resource capacities

Steve Haggblade

- a. Exercise using excel- based linear programming optimization model.

End of Day 1

DAY 2

19th April, 2011

Session 4: Macroeconomic dimensions of agricultural commercialization and poverty reduction

08:30 – 10:30

Links between macroeconomic policy and commercialization

Shahidur Rashid

- a. Policies and Attracting Foreign Direct Investment in Agriculture
- b. Exercise to measure effects of exchange rate polices on commodity competitiveness and agricultural commercialization

10:30 – 11:00

HEALTH BREAK

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Session 5: Impact Assessment of Agricultural Commercialization

11:00 – 13:00

Impact evaluation of commercialization interventions

Gelson Tembo

- a. Exercise on Assessing Impacts of Commercialization Programs

13:00 – 14:00

LUNCH

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END OF TRAINING WORKSHOP
