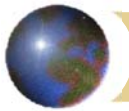


## Food price stabilization: Concepts and exercises

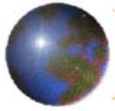
Nicholas Minot (IFPRI)

Training module given at the Comesa event  
"Risk Management in African Agriculture"  
on 9-10 September 2010 in Lilongwe, Malawi  
under the Comesa-MSU-IFPRI African Agricultural Markets Programme (AAMP)



### Outline

- ✦ Food price instability
  - ▣ How is price instability measured?
  - ▣ How do we simulate price instability in Excel?
- ✦ Explanation of price stabilization model
- ✦ Sources of price instability
- ✦ Price instability and income instability
- ✦ Effect of trade on food price stability
  - ▣ Import and export parity prices
  - ▣ How does trade stabilize prices?
- ✦ Role of buffer stocks in stabilizing food prices
  - ▣ Price band, buying and selling price
  - ▣ Width of price band
  - ▣ Level of price band



## Food price instability – Definition and measurement

### ✦ Measuring food price instability

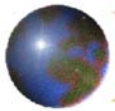
- ✦ Coefficient of variation =  $CV = \text{standard deviation}/\text{average}$
- ✦ Adjusted coefficient of variation = CV with correction to remove effect of time trend

### ✦ Calculating CV in Excel

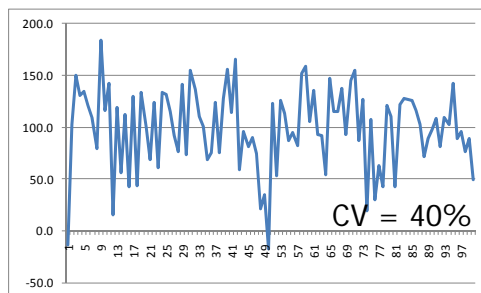
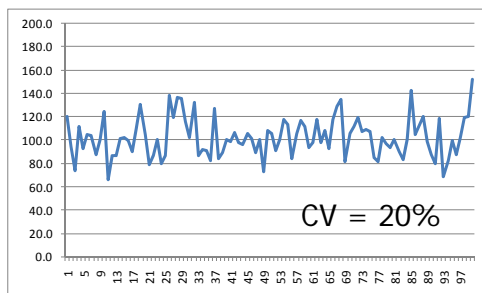
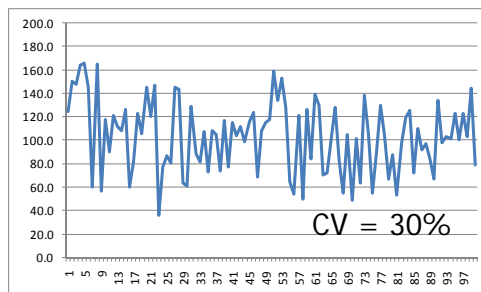
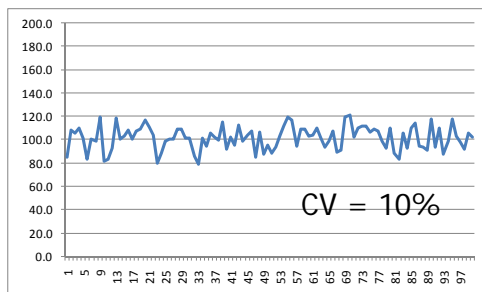
- ✦  $=\text{stdev}(\text{range})/\text{average}(\text{range})$
- ✦ Example:  $=\text{stdev}(b3:b40)/\text{average}(b3:b40)$

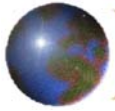
### ✦ Simulating a random variable in Excel

- ✦  $= \text{norminv}(\text{rand}(), \text{mean}, \text{stdev})$
- ✦ Example: to generate a random variable with mean=200 and CV = 20%, std deviation will be 40 so  
 $= \text{norminv}(\text{rand}(), 200, 40)$

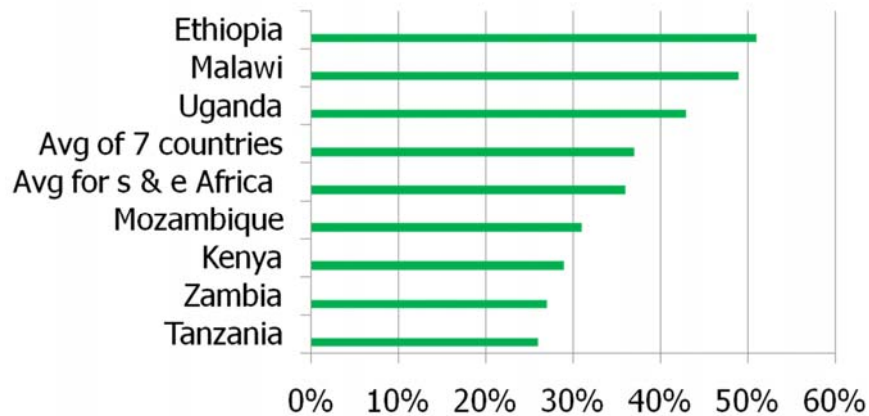


## Food price instability – Definition and measurement

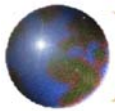




## Magnitude of food price instability

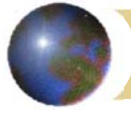


By comparison, for six Asian countries, the CV for rice prices ranged from 12% in Bangladesh to 25% in the Philippines



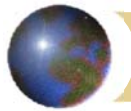
## Generating random variables – Exercise

- ✦ Open "Generating random variables.xls"
- ✦ Look at formula for column of numbers
  - ▣ What does  $\$C\$3$  mean?
- ✦ Press F9 to recalculate several times
  - ▣ Why do numbers and graph change?
- ✦ Change standard deviation to 40, then 60
  - ▣ What happens to graph?
- ✦ Change standard deviation to 10, then 5
  - ▣ What happens to graph?
- ✦ Look at column G and recalculate several times
  - ▣ Why are "actual" average and std deviations different than in column C?



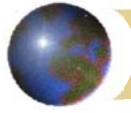
## Understanding the Excel model of price stabilization

- ✦ Open “Model of price stabilization.xls”
- ✦ Green box contains “inputs”, that is parameters that can be changed to simulate different types of markets
  - ❖ General assumptions – To set characteristics of domestic market
  - ❖ Trade assumptions – To set characteristics of international trade and policy assumptions
  - ❖ Buffer stock assumptions – To set buffer stock policy and cost assumptions
- ✦ Yellow box contains “outputs”, that is the outcome of the assumptions made above
  - ❖ **Warning: Do not change values in the yellow box**
  - ❖ Average and CV of several variables of interest
  - ❖ Graph 1 shows prices with and without international trade
  - ❖ Graph 2 shows prices with and without buffer stock
- ✦ Calculation worksheet
  - ❖ Shows how the outputs are calculated based on the inputs



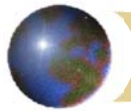
## Causes of food price instability

- ✦ **Variation in domestic supply of commodity**
  - ❖ Particularly non-tradable commodities: maize, bananas, root crops
  - ❖ Seasonality in prices
  - ❖ Differences in size of harvest
  - ❖ Small production instability can cause large price instability
- ✦ **Variation in world price of commodity**
  - ❖ Usually just tradable commodities: wheat, rice, etc
  - ❖ Large effect in 2007-08 but generally little effect
  - ❖ Only 13 of 62 food prices in Africa showed significant link to world prices
- ✦ **Food policy (trade policy, buffer stocks, etc)**
- ✦ **Price elasticity of demand**
- ✦ Variation in demand (e.g. holidays)
- ✦ Changes in closely related markets
- ✦ Speculative bubbles



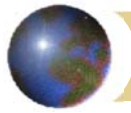
## Causes of food price instability - Exercises

- ✦ Variation in domestic supply of commodity
  - ❖ Increase CV of production
  - ❖ Decrease CV of production
  - ❖ How does it affect CV of prices?
- ✦ Price elasticity of demand
  - ❖ Price elasticity of demand
    - Definition: percentage change in demand given a 1% increase in price
    - Price elasticity of demand is negative
    - Example: If elasticity is -2, a 1% increase in price causes a 2% decline in demand
    - Price elasticity of demand for staple food is generally in the range of -0.1 to -0.6
  - ❖ Set price elasticity of demand at -0.3, -0.5, and -1.0
  - ❖ How does it affect the food price instability?
  - ❖ Why does inelastic demand make food prices more volatile?
  - ❖ What factors determine whether demand is elastic or inelastic?



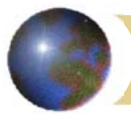
## Trade and price instability

- ✦ Import parity price
  - ❖ Definition: Cost of imported product including taxes and transport to a location
  - ❖ Affected by import tariffs, cost of transportation, distance to coast, etc
  - ❖ Sets upper limit on market price of commodity if trade is allowed
- ✦ Export parity prices
  - ❖ Definition: World price of an exported good minus cost of taxes and transportation from certain location to world markets
  - ❖ Affected by export taxes, cost of transportation, distance to coast, etc.
  - ❖ Sets lower limit on market price of commodity if trade allowed
- ✦ Thus, trade sets a natural “price band” within which market prices must stay
  - ❖ But band may be very wide if distance and transport costs are high
  - ❖ Trade taxes make “price band” wider



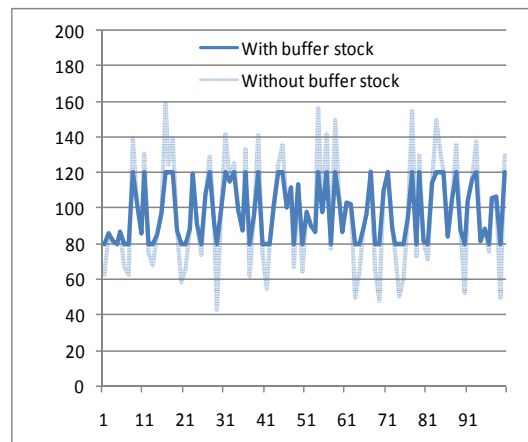
## Trade and price instability - Exercise

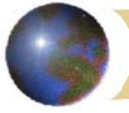
- ✦ Two ways to compare with and without trade
  1. Compare first and second section of yellow-shaded table
  2. Compare red line (no trade) with green line (with trade) in Figure 1
- ✦ Reduce transfer cost to/from world market from \$150 to \$75
  - ❏ What is maximum price with and without trade?
  - ❏ What is minimum price with and without trade?
  - ❏ What is the CV of price with and without trade?
- ✦ Add 30% import tax and 30% export tax
  - ❏ What is maximum price with and without trade?
  - ❏ What is minimum price with and without trade?
  - ❏ What is the CV of price with and without trade?
- ✦ Message: taxes on trade widen the natural “price band” that international trade provides



## Food price stabilization in theory

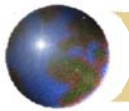
- ✦ Idea of buffer stock
  - ❏ Buy when price is low (e.g bumper harvest)
  - ❏ Sell when price is high (e.g. drought year)
  - ❏ Effect is to raise price when low, lower price when high
- ✦ Price-band policy
  - ❏ Set ceiling price and floor price
  - ❏ Buffer stock willing and able to sell “unlimited” quantities at ceiling price
  - ❏ Buffer stock willing and able to buy “unlimited” quantities at floor price
  - ❏ Effect is to keep price between ceiling and floor price





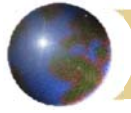
## Food price stabilization in practice

- ✦ Operation of public food reserves
  - ❏ Typically managed by state-owned enterprise
  - ❏ Reserves in main staple cereal and 1-2 others
    - Root crops and cooking bananas too
  - ❏ Food reserves in developing countries have multiple objectives
    - Price stabilization, preparation for emergencies, support farm price, keep down consumer prices, etc.
  - ❏ Food reserves use different types of interventions
    - Not just buying & selling, but import & export policy, government imports and exports, regulations of grain marketing
  - ❏ Food reserves do not use consistent buy/sell rules
    - Intervention depends on budget resources, politics, etc.



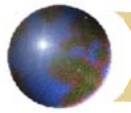
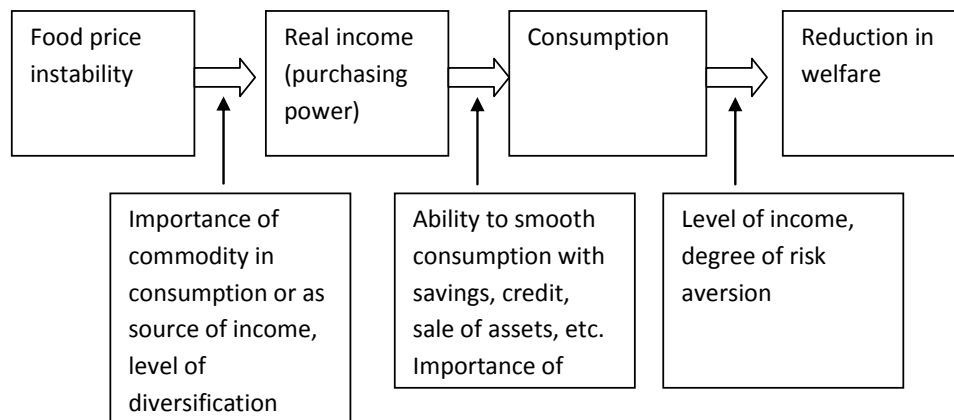
## Buffer stock and price instability – Model

- ✦ Model calculates:
  - ❏ Quantity that has to be bought and sold each year to keep price inside price band
  - ❏ Quantity in storage (initial stock minus all sales plus all purchases)
  - ❏ Trading costs = cost of buying or selling stock (revenue is negative)
  - ❏ Storage cost = quantity in storage x cost per ton (initially \$50/ton)
  - ❏ Transport cost = cost of moving commodity to/from warehouses
  - ❏ Interest cost = opportunity cost of capital tied up in stock
  - ❏ Total annual cost
  - ❏ Cumulative cost over the simulation (negative = revenue)
  - ❏ Balance left over = Original budget minus accumulated net costs
  - ❏ Probability of exhausting funds
  - ❏ Probability of exhausting stock
  - ❏ Probability of exceeding storage capacity
- ✦ Numbers will vary for each recalculation



## 1) Price instability and income instability

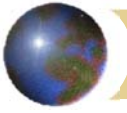
- ✦ Only affects households if it causes variation in income and consumption



## Price stability and income stability - Exercise

- ✦ Set price elasticity of demand to  $-1.0$ 
  - ❖ What is CV of gross farm revenue without price stabilization?
  - ❖ Why is it so low?
  - ❖ Set buffer stock price band at 350 and 300
  - ❖ What is CV of gross farm revenue with price stabilization?
  - ❖ Why is gross farm revenue more unstable with price stabilization?
- ✦ Set price elasticity of demand to  $-0.5$ 
  - ❖ Compare CV of gross farm revenue with and without stabilization
  - ❖ Why are the results different?



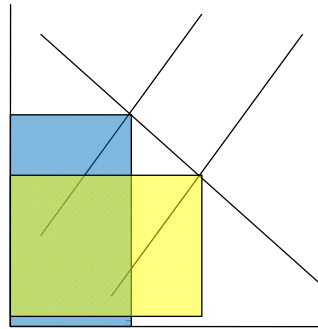


## Price stability and income stability - Explanation

- ✦ For farmers, price stabilization may actually *destabilize* income

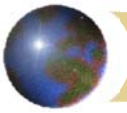
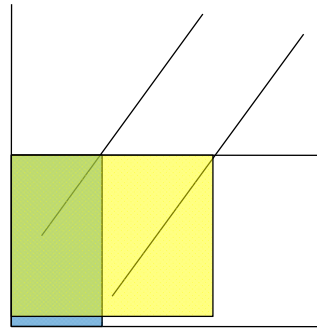
### No price stabilization

In bad year, high price offsets low output; in good year, low price but high output



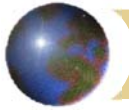
### With price stabilization

Variation in output not offset by changes in price. More income instability.



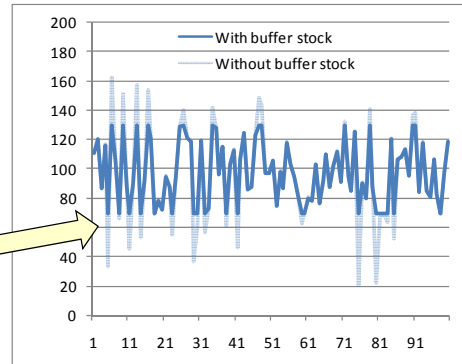
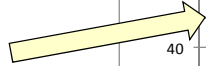
## 2) Effect of width of price band - Exercise

- ✦ Change from wide band to narrow band:  
Change price band from 200-600 to 300-400
  - ❖ What is the CV of price before and after?
  - ❖ What is the frequency of purchase and sale before and after?
  - ❖ How does average annual cost change?
  - ❖ What is the probability of running out of funds over 10 years?
  - ❖ What is the probability of running out of stocks over 10 years?
  - ❖ What is the probability of exceeding storage capacity over 10 years?

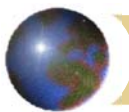
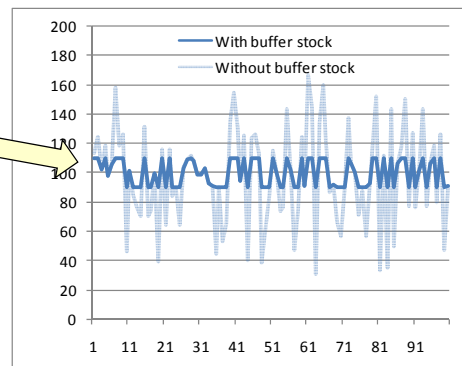
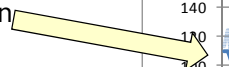


### Width of price band

- ❖ Wide band implies:
  - Less price stabilization
  - Less frequent intervention
  - Lower cost



- ❖ Narrow band implies:
  - More price stabilization
  - More frequent intervention
  - Higher cost



## 3) Effect of level of price band - Exercise

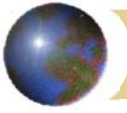
### Change in level of band

#### ⊕ Change price band to 250-400

- ❖ What is the CV of price?
- ❖ What is the frequency of purchase and sale before and after?
- ❖ What is the probability of running out of funds over 10 years?
- ❖ What is the probability of running out of stocks over 10 years?
- ❖ What is the probability of exceeding storage capacity over 10 years?

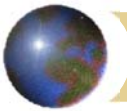
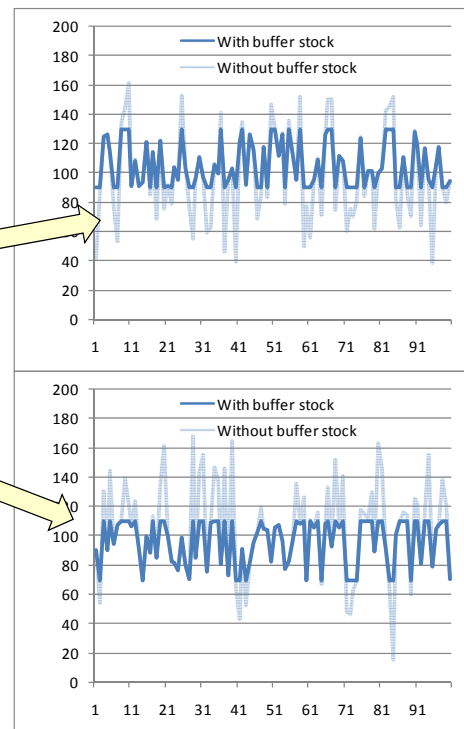
#### ⊕ Change price band to 350-500

- ❖ What is the CV of price?
- ❖ What is the frequency of purchase and sale before and after?
- ❖ What is the probability of running out of funds over 10 years?
- ❖ What is the probability of running out of stocks over 10 years?
- ❖ What is the probability of exceeding storage capacity over 10 years?



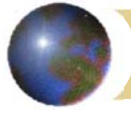
## Buffer stock

- ❖ If mid-point is too high:
  - Buying more than selling
  - Accumulation of stocks
  - Eventually exhaust funding or storage capacity
- ❖ If mid-point is too low:
  - Selling more than buying
  - Depletion of stocks
  - Eventually exhaust stocks
- ❖ One option: set mid-point at average of past 3 years



## Conclusions

- ⊕ Price stabilization is expensive
  - ❖ Large procurement costs (US\$ 80 m in Kenya in 2006)
  - ❖ Storage, handling, and overhead
  - ❖ State enterprises cannot cover costs with stabilization efforts
- ⊕ Aggregate benefits are small
  - ❖ Most estimates 0-4% of farm income
- ⊕ Benefits of price stabilization not pro-poor
  - ❖ Most of benefits to larger commercial farmers, also urban poor
- ⊕ Food price stabilization prone to “rent-seeking”
- ⊕ Open borders provide no-cost “price band”
  - ❖ Impeding imports has exacerbated price spike in several cases
- ⊕ Improve consistency and predictability in govt actions



## Conclusions

- ✦ Promote private grain storage & imports
  - ▣ Credit, non-intervention, & storage rental
- ✦ Promote consumption of secondary staple crops
  - ▣ Cassava can act as shock absorber for grain markets
- ✦ Rationale for 3 months grain reserve
  - ▣ To cover period until commercial imports can be arranged
- ✦ If price stabilization politically necessary
  - ▣ Adopt rule-based price band
  - ▣ Adopt wide & market based price band