Crop Marketing and Regional Maize Markets
Outreach Sessions at ACF Secretariat - July 7, 2006

Objectives:

1) To review long-term prospects for regional trade in maize and mealie meal.
2) To review prospects for exports during the coming season as well as likely impact (on prices, production and trade relations in the region) of an export ban.
3) To develop strategies for ensuring predictable maize supply, at optimum prices, for local consumption and export during surplus and deficit years.

Short Presentations:

   1) trends in production and trade; 2) deficit years import needs, moderating impact on prices; 3) surplus years; impact of the ban: price effect; quantify impact on winners and losers (FSRP)

B. GTAZ, “Prospects for regional maize exports from Zambia” – Larry Heystek
   1) current and prospective markets; 2) quantities required; 3) export parity prices; 4) regional competition; 5) Alternative maize supply and export responses during deficit years for all actors in the value chain. 6) Impact of maize ban on markets

C. MAZ, “Prospects for regional maize meal exports from Zambia” – Peter Cottan
   1) current and prospective markets; 2) quantities required; 3) export parity prices; 4) regional competition; 5) Prospects for imports and re-exports.

D. ZNFU, “Farmer incentives for producing surplus for export.” – Ellah Chembe
   1) Impact of the export ban on farmer incentives; 2) Alternative production responses, Impact of maize imports on production/prices during surplus and deficit periods

E. MACO, “Supply Outlook and Regulatory framework for regional maize trade.” – Hargreaves Sikwibele
   1) Review of statutory instruments (SIs) utilized for controlling maize exports and imports; 2) Current SI’s in effect controlling maize trade

F. COMESA, “Consequences of maize bans on regional trade” – Chris Muyunda
   1) Regional trade in maize, 2) Government commitments to existing regional trade agreements; 3) Pros and cons of respecting these agreements.

Each presenter will be allowed 5 power point slides and a maximum of 10 minutes for presentation. Short handouts are encouraged to give supplementary details.